Message Text

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R 090800Z JUN 78 FM AMEMBASSY SINGAPORE TO SECSTATE WASHDC 0445 INFO AMEMBASSY BANGKOK AMEMBASSY JAKARTA AMEMBASSY KUALA LUMPUR AMEMBASSY MANILA

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E.O. 11652: N/A

TAGS: ECIN, EGEN, EIND, ASEAN

SUBJECT: ASEAN INDUSTRIAL PROJECTS

REF: (A) STATE 142469, (B) SINGAPORE 2013, (C) SINGAPORE 2166

1. LOCAL PRESS HAS CARRIED LENGTHY REPORTS ON DISAPPOINTING (TO SINGAPORE) RESULTS OF ASEAN ECONOMIC MINISTERS MEETING IN JAKARTA. REPORTS QUOTE MEETING'S COMMUNIQUE AS SAYING MINISTERS HAVE AGREED TO ENDORSE ESTABLISHMENT OF UREA PLANTS IN MALAYSIA AND IN INDONESIA AND THAT AGREEMENTS WILL BE SIGNED BY ASEAN FOREIGN MINISTERS LATER THIS MONTH. QUOTING "INFORMED SOURCES", SINGAPORE "BUSINESS TIMES" SAID JUNE 9 THAT SINGAPORE WILL TAKE ONLY NOMINAL ONE PERCENT STAKE IN ASEAN INDUSTRIAL PROJECTS IF ITS OWN DIESEL ENGINE PROJECT CONTINUES TO MEET RESISTANCE.

2. MORNING DAILY "STRAITS TIMES" SAID JUNE 7 THAT SINGAPORE LIMITED OFFICIAL USE

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WANTS TO PROCEED WITH ITS ASEAN PROJECT DESPITE INDONESIAN OBJECTIONS. REPORT ADDS THAT INDONESIA MAY STILL ACCEPT SINGAPORE'S PLANT IF IT BUILDS ENGINES OF MORE THAN 200 HP ONLY. (COMMENT: EARLIER REPORTS INDICATED THE INDONESIANS WERE INSISTING THAT SINGAPORE'S PLANT BE GIVEN PREFERENCES ONLY ON DIESELS OF 500 HP AND ABOVE. A DECISION ON THE 200-500 HP

ENGINE SEEMS TO BE THE LEAST CLEAR BUT MOST IMPORTANT FACTOR IN ANY DECISION TO PROCEED WITH THE PLANT.)

- 3. ACCORDING TO THE GOS, FEASIBILITY STUDIES ON THE DIESEL PLANT ARE CONTINUING, BUT WE GATHER THAT MOST OF THE TECHNICAL WORK HAS BEEN DONE AND THE PROJECT AWAITS THE RESOLUTION OF POLITICAL PROBLEMS. THE SIZE OF THE PLANT WILL DEPEND, OF COURSE, ON WHAT RANGE OF ENGINES ASEAN AGREES TO. A PLANT CONSTRUCTED UNDER THE MOST FAVORABLE ASEAN CONDITIONS WOULD REPORTEDLY INVOLVE A TOTAL INVESTMENT OF ABOUT US\$90 MILLION. FINANCING SHOULD PRESENT NO PROBLEMS; THE GOS WILL UNDOUBTEDLY ENCOURAGE PRIVATE PARTICIPANTS TO INVEST THE MAXIMUM ASEAN ALLOWS, AND THE GOS SHARE CAN, IF IT SO DESIRES, BE RAISED LOCALLY.
- 4. CUMMINS AND CATERPILLAR HAVE PRESENTED PROPOSALS TO GOS (REF B), AND WE UNDERSTAND DETROIT DIESEL WAS INTERESTED AT ONE TIME. JAPANESE FIRMS LISTED REF B ARE CONTENDERS AS IS DAIMLERBENZ OF GERMANY (LOCAL COMPANY IS PRESENTLY ASSEMBLING MERCEDES-BENZ AUTOMOBILES HERE).
- 5. "BUSINESS TIMES" EDITORIAL JUNE 8 BITTERLY COMMENTED THAT NATIONAL INTEREST APPEARED TO HAVE ONCE AGAIN TAKEN THE LEAD OVER REGIONAL COOPERATION IN ASEAN. WHAT WAS ORIGINALLY CONCEIVED AS A SYMBOL OF ASEAN COOPERATION, THE PAPER SAID, APPEARS TO HAVE ALMOST BECOME ITS STUMBLING BLOCK. EDITORIAL LIMITED OFFICIAL USE

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CONCEDES THE PROBLEMS OF FOSTERING A REGIONAL MIND-SET AMONG ASEAN NATIONAL LEADERS AND CONCLUDES PHILOSOPHICALLY THAT HISTORY TAKES A LONG VIEW OF EVENTS; SHORT-TERM SETBACKS ARE QUICKLY FORGOTTEN ONCE AN IDEAL SUCCEEDS.

6. EMBASSY COMMENT: THERE IS NO DOUBT THAT THE APPARENT IN-TRANSIGENCE OF THE INDONESIANS CONCERNING SINGAPORE'S DIESEL PROJECT HAS CREATED A GREAT DEAL OF ANNOYANCE HERE. SINGAPORE'S AGREEMENT TO TAKE A TOKEN ONE PERCENT EQUITY SHARE IN THE INDONESIAN AND MALAYSIAN PROJECTS SEEMS TO US TO BE FURTHER EVIDENCE THAT SINGAPORE NEEDS ASEAN MORE THAN ASEAN NEEDS SINGAPORE. ALTHOUGH IT SIMULTANEOUSLY SIGNALS GOS UNHAPPINESS AT ITS OWN PROJECT BEING STALLLED. THE GOS DID NOT TEST ASEAN RESILIENCE AND ITS OWN STANDING IN THE GROUP BY OBSTRUCTING--AS IT COULD HAVE--THE UREA PROJECTS UNTIL MORE FAVORABLE TERMS FOR ITS DIESEL PLANT WERE GRANTED. SINGAPORE'S PARTICIPATION WILL PRESUMABLY MAKE THE INDONESIAN AND MALAYSIAN PROJECTS ELIGIBLE FOR JAPANESE ASSISTANCE. WHILE IT IS TOO EARLY TO WRITE OFF THE SINGAPORE PROJECT COMPLETELY (SINGAPORE HAS IN THE PAST INDICATED IT MAY PROCEED UNILATERALLY AND REPORTS INDICATE THAT INDONESIA MAY EVENTUALLY SOFTEN ITS POSITION). WE WOULD NOT BE SURPRISED TO SEE THE WHOLE QUESTION OF AN

ASEAN PROJECT HERE SHELVED UNTIL THE PHILIPPINES AND THAILAND
DECIDE WHAT TO DO ABOUT THEIR OWN FOUNDERING PROJECTS.
INGRAHAM

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